

## Industrial Solutions and Services

For the trade press

Erlangen/Los Angeles, Dec. 1, 2003

### **Siemens expands its IT portfolio in process industries: Purchase of California-based IndX Software Boosts Oil & Gas Product Offerings**

**Siemens announced today that it intends to purchase IndX Software Corp. of Aliso Viejo, Calif., enabling Siemens to expand its range of IT solutions for industrial management in the process industry, especially in the oil and gas sector. IndX is a leading supplier of software solutions that process and edit diverse technical and business-management data and make it available to the managers of the respective company, thus enabling them to control production much more efficiently. In fiscal 2002, the company, which has around 50 employees, achieved a turnover of just under 6 million US-Dollar. The new company will continue to operate at the Aliso Viejo location near Los Angeles under the name "IndX Software Corporation - A Siemens Company" and will be consolidated as part of Siemens Energy & Automation, Alpharetta, Georgia.**

IT solutions for industrial management – also known as MES systems (Manufacturing and Execution Systems) – represent a strategic business activity for Siemens in the high-potential oil and gas sector. "By acquiring IndX's software solutions, Siemens is expanding its IT portfolio and its access to the oil and gas sectors," explained Joergen Ole Haslestad, president of Siemens Industrial Solutions and Services Group.

Matthew Witte, president and CEO of IndX, emphasized that "this acquisition is a logically next step in our growth and assures that IndX will be able to expand its range of software solutions as well as its position in the market." Witte said that, given

Siemens' technological expertise and worldwide presence, opportunities for Indx employees, customers and partners soon will enter a new spectrum of potential.

Established in 1996, the IndX Software Corporation specializes in real-time Operation Intelligence solutions. With the help of XHQ large industrial manufacturers get more value out of existing investments in plant automation and IT. XHQ provides a common view of all critical business and transactional data from disparate sources throughout the enterprise, enabling plant floor and operations personnel, as well as senior management to monitor real-time performance against business goals, and make more informed decisions about plant operations that positively impact the bottom line. XHQ filters out and edits the most diverse kinds of technical and business-management data acquired from a company's plant or production chain. Key performance indicators (KPI) such as plant utilization, the availability of raw materials and additives, production throughput or product quality enable managers to compare their entire production process with that of other production lines, and then to optimize the process and to adapt it flexibly, where required, to business objectives and targets. Any changes in the market can also be taken into consideration, as well as the influencing factors at different production locations.

#### **About Siemens Industrial Solutions and Services Group:**

The Siemens **Industrial Solutions and Services Group (I&S)** provides innovative solutions and services designed to improve competitiveness in processing and manufacturing industries and in infrastructure. Offerings cover the entire life cycle of industrial and infrastructure facilities, from consulting and planning through installation, operation, integration of MES-solutions, maintenance and modernization. In fiscal 2003 (to September 30) I&S employed a total of 25.000 people worldwide and achieved total sales of EUR 4.012 billion. **For more information:** <http://www.is.siemens.com>

#### **About Siemens Energy & Automation:**

With headquarters in the Atlanta suburb of Alpharetta, Ga., **Siemens Energy & Automation, Inc.**, manufactures and markets one of the world's broadest ranges of electrical and electronic products, systems and services to industrial and construction market customers. Its technologies range from circuit protection and energy management systems to process control, industrial software and totally integrated automation solutions. The company also has expertise in systems integration, technical services and turnkey industrial systems. **For more information:** [www.sea.siemens.com](http://www.sea.siemens.com).

#### **About IndX Software Corporation**

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**IndX Software Corporation** develops and markets XHQ™, an Operations Intelligence Platform for large industrial manufacturers, who need to get more value out of their existing investments in plant automation and IT infrastructure. XHQ™ provides a common view of all business and transactional data, enabling real-time performance monitoring against business goals, and more informed decisions about plant operations that positively impact the bottom line. World-class companies in the including oil & gas, chemicals, food & beverage as well as power generation use XHQ™ to enhance operation and profitability. **For further information:** <http://www.indx.com>

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